
Achieve small business participation in a non-setaside, non-preference environment

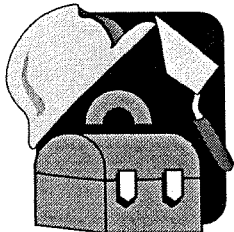
Enables small contractors to overcome credit and bonding hurdles

Contributes lasting economic benefit to local community

Provides a unique database of qualified local contractors

"I find it unacceptable that capable and available businesses in our community are no longer participating in building our community. Small businesses form the backbone of our community."

Mayor Greg Nickels



Organization

Interim Staff

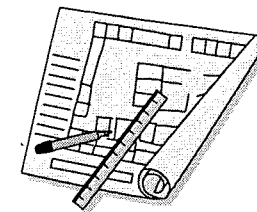
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CDCC



Contractor Development & Competitiveness Center

In association with

Urban League of Metropolitan Seattle

CDCC

In partnership with:

- Associated Builders and Contractors of Western Washington
- Associated General Contractors of Washington
- City of Seattle
- Community Capital Development
- Tabor 100
- Turner School of Construction Management
- Urban League of Metropolitan Seattle

Goal

To create partnerships with owners, developers, general contractors, small contractors, insurance industry, banks and the public sector to provide a foundation for the ongoing success of emerging and underutilized contractors.

Mission

To assist contractors in providing competitive and successful bid responses for public and private sector construction projects. The services offered by the CDCC will focus on helping to create a highly competitive, capable, and cost-effective universe of small construction firms.

Vision

- Assist the small contractor community in preparing to compete in the current business environment.
- Provide industry leaders as mentors to emerging contractors and promote protégée relationships through actual hands on business opportunities.
- Work as an advocate in public and private sectors to promote and support policies that impact long-term business development.

Program Elements

Qualification assessment to measure capacity & capabilities

Bonding capacity assessment

Credit worthiness assessment

Training needs assessment

Business/marketing plan for business development

Work with public agencies to size projects, "unbundle" to match contractor capacity and capability

Assistance with bid packaging

Analysis of owner's rules and regulations

Provide access to plans and specifications

Maintain database of contract opportunities

Provide networking and business development resources

Creation of mentor/protégé relationships with prime firms

Identify support services provided by local organizations

Contractor performance monitoring